



**KERALA STATE COASTAL AREA DEVELOPMENT CORPORATION LTD (KSCADC)**  
(A Government of Kerala Undertaking)  
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## **EXPRESSION OF INTEREST (EoI)**

### **EXPRESSION OF INTERESTS (EoI) FOR THE SELECTION OF MASTER OPERATOR FOR FISH PROCESSING AND DISTRIBUTION.**

**ET-29/2023-24(EoI)**  
**FILE NO-3611/F/2023/KSCADC**

**NB: Pls check that all the pages are intact in the document**

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## **NOTICE INVITING EXPRESSION OF INTEREST (EoI)**

1. Kerala State Coastal Area Development Corporation (KSCADC) is seeking expression of interests (EOI) from for the selection of Master Operator for Fish Processing and Distribution.
2. Name of EoI: EoI for the selection of Master Operator for KSCADC
3. Download Period : 20/10/2023 to 28/10/2023
4. Last Date & Time for Submission of EoI: 28/10/2023 Upto 5.00 PM
5. DATE OF OPENING OF EoI- 30/10/2023

**ET-29/2023-24(EoI)**

**FILE NO-3611/F/2023/KSCADC**

**The EOI documents have been hosted on [www.etenders.kerala.gov.in](http://www.etenders.kerala.gov.in) and may be downloaded from the website.**

### **A.MASTER OPERATOR**

KSCADC has taken an initiative aimed at the socio-economic upliftment of the people of coastal and inland fisheries and also the youth through skill development and job creation through production and marketing of Fish and Fish products under the brand of 'FISH MAID' both at National and International level. Kerala State Coastal Area Development Corporation (KSCADC) invites Expression of Interest from Individual firms for running programme for the next three year.

### **B.Eligibility of the Master Operator/Consortium**

Master operator or the consortium shall

- Have a minimum three years experience in similar business.
- Have an online portal and mobile app to do online booking, procurement, stock maintenance, delivery, payment collection and bank interfaces etc.
- Shall be capable for the online delivery of products.
- Own, organize and operate the pre-processing centers to do procuring, Preprocessing, Processing Packing etc. as per standard norms.

- To provide packing facilities to suit the operation
- Willing to manage and supply at least 50 or more outlets and should have the capability to operate at least in three Districts of the State.
- The selection of kiosks or Franchisee to be approved by a Committee consisting of Members of KSCADC, CIFT/NIFPHATT.
- Have a team of professionals to manage, maintain and modify the online portal according to the market trends.
- Manage and operate the selected Fish Processing Centers in the state owned by KSCADC at standard rent.
- Engage workers at Fish Processing Centre and Pre Processing Centre preferably from fishermen community especially from the dependants of the Ockhi victims (10nos.) selected by the Fisheries Department. .
- Manage the marketing and promotional activities for the products.
- Solely responsible for maintaining the quality in all the process and to obtain necessary approval from the regulatory authorities.
- Setting up of a Quality Lab with a qualified Technician/agency for the proper operation of the Fish Processing Centre if required as per norms/instructions of KSCADC.

### **C.APPLICATION FORM AND FEES**

- a. Interested applicant can apply in the prescribe form attached herewith along with requisite annexure and attachment duly self attested.
- b. A bid submission fee of Rs.1180/- (1000+180(GST @18%) Shall be remitted as online payment .(NON-REFUNDABLE).

### **D.INSTRUCTIONS & GUIDELINES FOR SUBMISSION OF APPLICATION FORM**

- 1 EOI documents may be downloaded free of cost from the e-GP website at [www.etenders.kerala.gov.in](http://www.etenders.kerala.gov.in)
- 2 Application form for empanelment shall be submitted online on the website [www.etenders.kerala.gov.in](http://www.etenders.kerala.gov.in) and subsequently in sealed envelope super scribing “**Eoi FOR THE SELECTION OF MASTER OPERATOR FOR FISH PROCESSING AND DISTRIBUTION**” in the office of Kerala State Coastal Area Development Corporation Limited, KSCADC Building, Kamalewsaram , Manacaud P.O. Thiruvananthapuram Pin-695009.
- 3 The application shall be submitted only as per the enclosed application format (s) along with annexures, Self attested documentary proof(s) in respect of the details furnished in the application form shall be submitted along with the application.
- 4 As the time is the essence of a contract, the ability and the competence of the applicant to render required services in the specified time period will

- be a significant factor to decide the selection of Master Operator.
- 5 The application shall be signed by the person/s on behalf of the organization having necessary Authorization/ Power of Attorney to do so. Each page of the application shall be signed by the authorized signatory. (copy of Power of Attorney / Authorization shall be furnished along with the application)
  - 6 While filling up the application with regard to the list of similar business entities owned or operated , the applicants shall only include those units which individually cost as per pre qualification criteria mentioned in the form.
  - 7 The applicant shall have to engage the services of well qualified specialists / scientist wherever necessary.
  - 8 Services to be rendered from the stage of implementation till commissioning of projects.
  - 9 Applications containing false and / or incomplete information are liable for rejection. At any point of time before, during or after the EOI process, If KSCADC finds out that any detail or information submitted is false or wrong, then the agency would be discarded / disqualified from the panel and the agency would not be allowed to work further.
  - 10 Selected Master Operator / Joint venture agency shall require executing an agreement with KSCADC in the prescribed Performa as and when directed to do so by KSCADC
  - 11 Conditional proposals would be rejected without giving any further clarifications.
  - 12 Managing Director, KSCADC shall have full powers to accept or reject the proposal in total or in partial, without assigning any reason.
  - 13 Any matter / Question in regard to interpret any part or condition of this document OR any matter regarding definition of any term/s of the RFP, the Managing Director, KSCADC shall be the sole and final Authority to do so and the bidder is fully liable to it.
  - 14 The empanelment shall be valid for a period of 3 (Three) years. ( The performance of the selected Operator will be reviewed after one year and further continuance for next two year will be decided based on the above.) The empanelment may be extended further at the discretion of MD, KSCADC.
  - 15 All Annexures duly completed should be submitted. The Annual turnover of the firm and profit and loss statement for the last three years, duly audited by a Chartered Accountant, should be submitted. Certified copies of Award letters, completion certificates etc should be enclosed.
  - 16 Summary of regular/permanent professional employees and key Personnel including the nature of specialization, qualifications and experience should be enclosed along with certificates.
  - 17 Applicants should give an undertaking certifying that the firm has not been blacklisted by any Govt. /Local bodies/PSUs.

MANAGING DIRECTOR  
KSCADC