



KERALA STATE COASTAL AREA DEVELOPMENT CORPORATION LTD (KSCADC)

(A Government of Kerala Undertaking)

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EXPRESSION OF INTEREST (EoI)

**EXPRESSION OF INTERESTS (EoI) FOR THE SELECTION OF
MERCHANT EXPORTER OF FISH AND DRY FISH PRODUCTS**

ET-28/2023-24(EoI)

FILE NO-3611/F/2023/KSCADC

NB: Pls check that all the pages are intact in the document

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NOTICE INVITING EXPRESSION OF INTEREST (EoI)

1. Kerala State Coastal Area Development Corporation (KSCADC) is seeking expression of interests (EoI) from for the selection of Merchant Exporter for Fish and Fish products.
2. Name of EoI: EoI for the selection of Merchant Exporter of Fish and Dry Fish Products
3. Download Period : 20/10/2023 to 28/10/2023
4. Last Date & Time for Submission of EoI: 28/10/2023 Upto 5.00 PM
5. DATE OF OPENING OF EoI- 30/10/2023

ET-28/2023-24(EoI)

FILE NO-3611/F/2023/KSCADC

The EOI documents have been hosted on www.etenders.kerala.gov.in and may be downloaded from the website.

A. MERCHANT EXPORTER

Kerala State Coastal Area Development Corporation (KSCADC), a Govt. of Kerala Undertaking in a Technical collaboration with the National Institute of Fisheries Post Harvest Technology and Training (NIFPHATT) and Central Institute of Fisheries Technology (CIFT) under the National Innovative Project had created different brand of value added fish products and dry fish product under the brand of KSCADC.

As a part of Expansion of business area at International level, KSCADC desires to Export FISH MAID and DRISH KERALA products to selected foreign countries for which KSCADC invites EoI from the eligible qualified and reputed firms/Exporters for empanelment. The period of Empanelment will be initially for a period of 3 years and can be extended on annual evaluation basis of performance (The performance will be evaluated by the KSCADC after the first year and only based on which the extension will be granted for the next two years.) If the company /Agency

fail to perform as envisaged ,the agency will be summarily closed and the agency/firm shall not claim of any kind of loss or settlement. The value added fish products and Dry fish products are produced at the approved Fish Processing Centers of KSCADC.

B.Details of documents to be produced

- Registration Certificate/valid Import-Export license
- Company profile
- Business experience in the field of exporting of fresh fish / Dry fish Agriculture produce and Similar products.
- Audit statement of the accounts for the last 3 years.
- Country of preference (The Exporters/firm may specify the country they prefer for export or their structure for taking the business to that area .)
- The exporter /Firm shall explain the modusoperandy of the performance before the committee .

C.APPLICATION FORM AND FEES

- a. Interested applicant can apply in the prescribe form attached herewith along with requisite annexure and attachment duly self attested.
- b. A bid submission fee of Rs.1180/- (1000+180(GST @18%) Shall be remitted as online payment .(NON-REFUNDABLE).

D.INSTRUCTIONS & GUIDELINES FOR SUBMISSION OF APPLICATION FORM

- 1 EOI documents may be downloaded free of cost from the e-GP website at www.etenders.kerala.gov.in
- 2 Application form for empanelment shall be submitted online on the website www.etenders.kerala.gov.in and subsequently in sealed envelope super scribing “**Eoi FOR THE SELECTION OF MERCHANT EXPORTER**” in the office of Kerala State Coastal Area Development Corporation Limited, KSCADC Building, Kamalewsaram , Manacaud P.O. Thiruvananthapuram Pin-695009.
- 3 The application shall be submitted only as per the enclosed application format (s) along with annexures I to V, Self attested documentary proof(s) in respect of the details furnished in the application form shall be submitted along with the application.
- 4 As the time is the essence of a contract, the ability and the competence of

- the applicant to render required services in the specified time period will be a significant factor to decide the selection of Merchant Exporter.
- 5 The application shall be signed by the person/s on behalf of the organization having necessary Authorization/ Power of Attorney to do so. Each page of the application shall be signed by the authorized signatory. (copy of Power of Attorney / Authorization shall be furnished along with the application)
 - 6 While filling up the application with regard to the list of projects completed and or on hand, applicants shall only include those projects which individually cost as per pre qualification criteria mentioned in the form.
 - 7 The applicant shall have to engage the services of well qualified specialists, wherever necessary.
 - 8 Services to be rendered from the stage of conceptualization till commissioning of projects by Merchant Exporter. Brief scope of the Merchant Exporter is as under:
KSCADC can on its discretion decide to assign all or part of above scope related to a project.
 - 9 Applications containing false and / or incomplete information are liable for rejection. At any point of time before, during or after the specified period of contract, If KSCADC finds out that any detail or information submitted by the applicant is false or wrong, then the applicant would be discarded / disqualified from the panel and the applicant would not be allowed to work further.
 - 10 Selected applicants shall require executing an agreement with KSCADC in the prescribed Performa as and when directed to do so by KSCADC
 - 11 Conditional proposals would be rejected without giving any further clarifications.
 - 12 Managing Director, KSCADC shall have full powers to accept or reject the proposal in total or in partial, without assigning any reason.
 - 13 Any matter / Question in regard to interpret any part or condition of this document OR any matter regarding definition of any term/s of the RFP, the Managing Director, KSCADC shall be the sole and final Authority to do so and the bidder is fully liable to it.
 - 14 The KSCADC does not guarantee a bidder to the empanelled agency.
 - 15 The empanelment shall be valid for a period of 3 (Three) years. The empanelment may be extended further at the discretion of MD, KSCADC.
 - 16 The Application should be on the prescribed form. All Annexures duly completed should be submitted. The Annual turnover of the firm and profit and loss statement for the last 3 Years Duly audited by a chartered accountant to be submitted then Certified copies of Award letters, completion certificates etc should be enclosed.
 - 17 Summary of regular/permanent professional employees and key Personnel including the nature of specialization, qualifications and experience should be enclosed along with certificates.
 - 18 Applicants should give an undertaking certifying that the firm has not been blacklisted by any Govt. /Local bodies/PSUs.

MANAGING DIRECTOR
KSCADC